



Investment Support Measures and Business Opportunities



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Secretary General

Thailand Board of Investment

| 21 June 2018

| Landmark London Hotel



BOI Support to Investors



Ease of Doing Business

100% Foreign Ownership



Attractive Investment Tax Incentives



Investment-Related Services

Attractive Investment Tax Incentives

- Corporate income tax exemption
- 50% reduction of corporate income tax
- Investment tax allowance
- Double deduction of public utilities
- 25% Deduction of qualified infrastructure costs
- Exemption of import duties on machinery
- Exemption of import duties on raw materials used in the manufacture of exports
- Exemption of import duties on materials used for R&D purposes
- Matching funds for R&D and advanced training in strategic pioneer investment projects



BOI's Current Investment Promotion Policies Have Been Tailored to Accommodate the **Thailand 4.0 Policy**

Technology and Innovation

- Research and Development
- Priority Industry and Services

Human Capital

- Domestic HR Development
- Attracting Foreign Talents

Productivity Enhancement

- Enhancement of Existing Operation
- Digitalization

Target Area Development

- The Eastern Economic Corridor
- Border Special Economic Zones



Product-based Incentives

Incentives are largely based on several key factors
i.e. level of technology, role in supply chain



Bio-based & Medical



Advanced Industries



Basic & Supporting



High Value Services



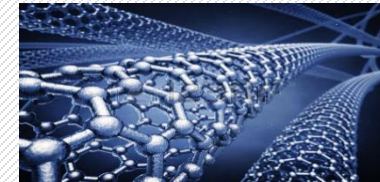
Creative & Digital

Targeted Core Technologies

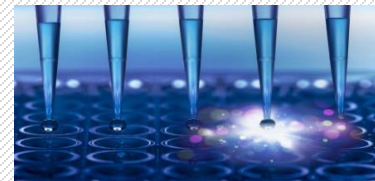
Biotechnology



Nanotechnology



**Advanced Material
Technology**



Digital Technology

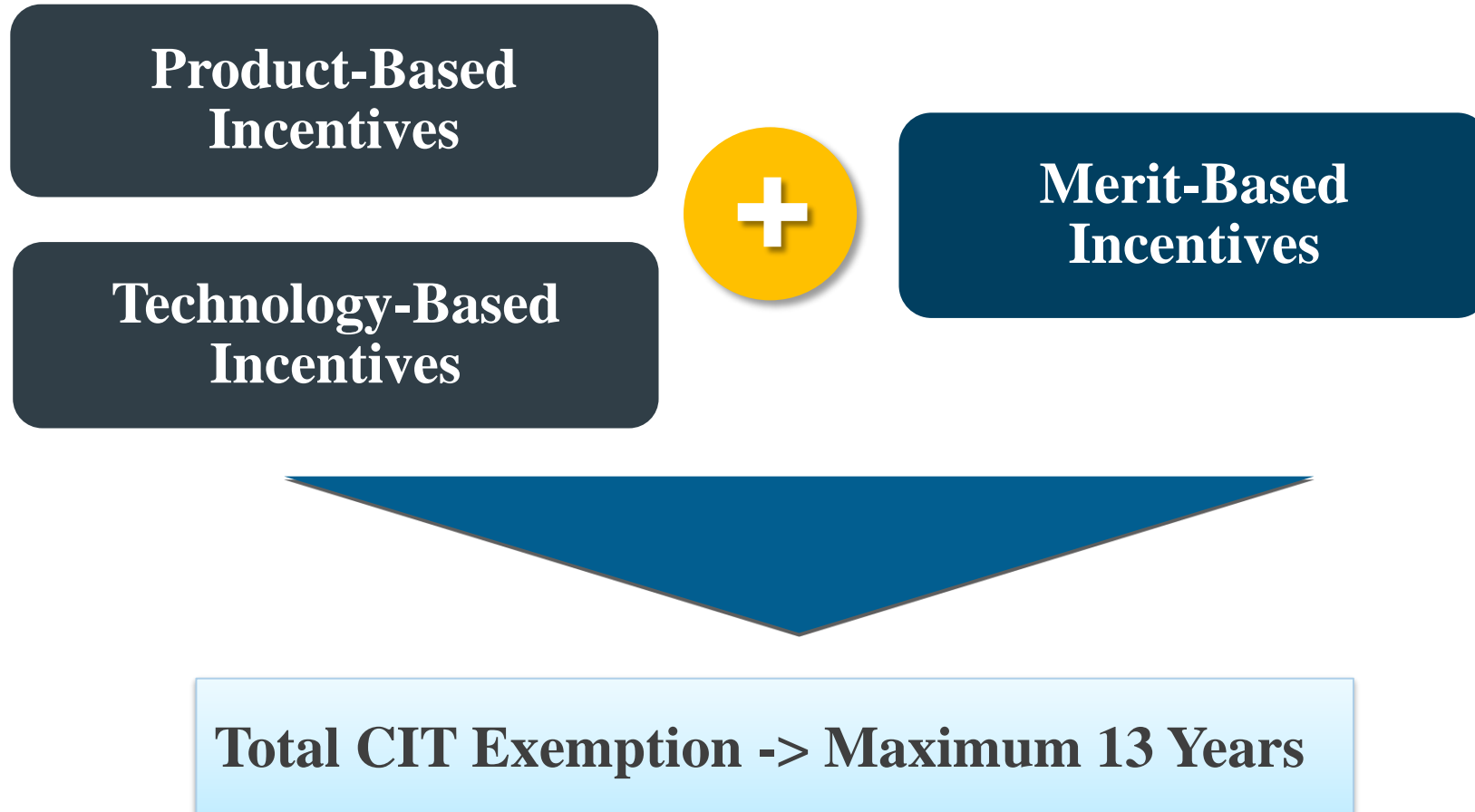


Competitiveness Enhancement Incentives (**Merit-Based Incentives**)

Additional years of tax holidays can be granted if expenditures/investments in the following categories reach the minimum threshold.

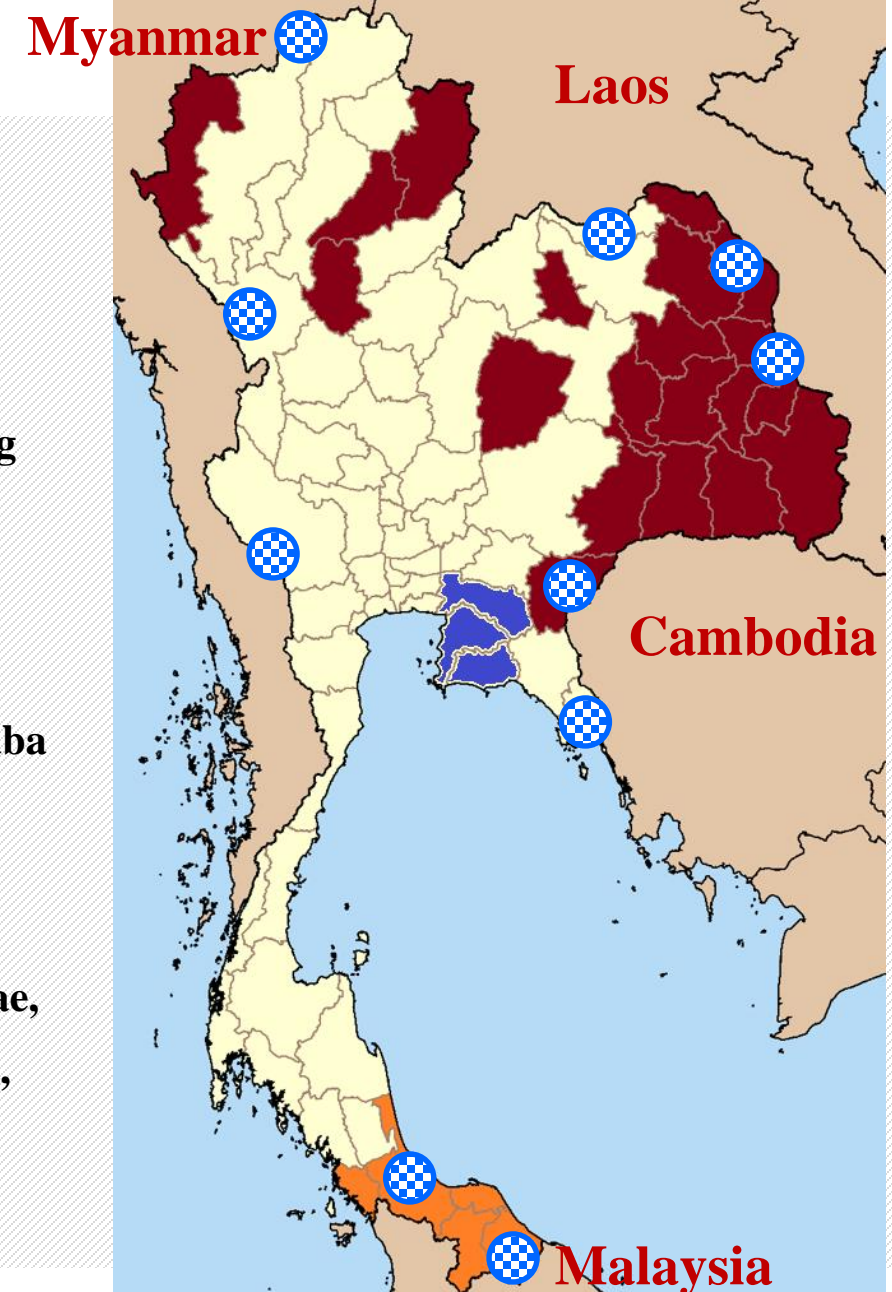
- 1. R&D: In-house, outsourced in Thailand or joint R&D with overseas institutions**
- 2. Donations to technology and human resource development funds, educational institutions, specialized training centers, R&D institutes or governmental agencies in the S&T field**
- 3. IP acquisition/licensing fees for commercializing technology developed in Thailand**
- 4. Advanced technology training**
- 5. Development of local suppliers with at a least 51% Thai shareholding in advanced technology training and technical assistance**
- 6. Product & packaging design: In-house or outsourced in Thailand**

Merit-Based Incentives-Optional Scheme



Area-based Incentives

-  **Eastern Economic Corridor (EEC)**
(Chachoengsao, Chonburi and Rayong)
-  **Special Economic Development Zones (SEZs)**
(Tak, Sa kaew, Trat, Mukdahan, Songklah, Nongkhai, Narathiwat, Chiang Rai, Nakhon Panom, kanjanaburi : 10 provinces, 23 districts, 90 sub-districts)
-  **Border Provinces in Southern Thailand**
Narathiwat, Pattani, Yala and Satun and 4 districts (Jana, Na Thawee, Saba Yoi, Dhepha) in Songkhla
-  **The 20 Poorest Provinces**
Kalasin, Chaiyaphum, Nakhon Phanom, Nan, Bueng Kan, Buri Ram, Phrae, Maha Sarakham, Mukdahan, Mae Hong Son, Yasothon, Roi Et, Si Sa Ket, Sakhon Nakhon, Sa Kaew, Sukhothai, Surin, Nong Bua Lamphu, Ubon Ratchatani and Amnatcharoen)



BOI Support Measures for the EEC

An additional incentive package (additional years of corporate income tax exemption or reduction) is available for investments located in the EEC if they are in

- ✓ Designated Activities
- ✓ Designated Locations
- ✓ Engaged in a co-operative education program with an educational institution

Eligible Activities for the EEC Package



5 New S-Curve



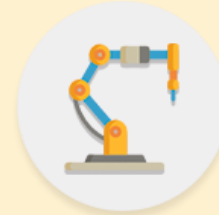
Biofuels and Biochemical



Digital Economy



Medical Hub



Automation and Robotics



Aviation and Logistics

5 First S-Curve



Agricultural and Biotechnology



Smart Electronics



Affluent Medical & Wellness Tourism



Next-Generation Automotive



Food for The Future

Incentives to Promote Productivity

3-year tax holidays to existing firms making investments on

- Replacing or upgrading machinery for **energy conservation, alternative energy utilization, reduction of environmental impacts**
- Replacing or upgrading machinery for efficiency enhancement, e.g. **automation, digitalization**
- Obtaining **sustainability certification or international agricultural industrial standards**
- **R&D/advanced engineering designs**



One Start One Stop Investment Center



Consolidating staff from numerous investment-related agencies



Provides comprehensive information and advice on establishing operations in Thailand.



1-Stop for visas & work permits in 3 hours



Easing & speeding procedures for new investors



Provides useful contacts with key public and private organizations



Assist investors with various applications

SMART VISA

from **February 1, 2018**

**Taking Thailand to New Heights
with Foreign Talents and Technologies**



The **Smart Visa** Program is intended to attract experts, senior managers, and investors to work or invest in technology companies to help develop the 10 targeted industries which will, in turn, drive technology and innovation in Thailand.

Supply Chain Development Service

- Help identify potential part and component makers
- Arrange one-to-one meetings with potential suppliers
- Organize the annual subcontracting fair (Subcon Thailand) and business matching
- Focus on electronics, automotive, machinery, automation, medical device and aviation



Examples of UK Investments in Thailand



For more information



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Thank you!